


<b>TRANSMITTAL</b>		0150-08078-0006
TO The Council	DATE 9/24/18	COUNCIL FILE NO.
FROM The Mayor		COUNCIL DISTRICT ALL
<p><b>Amendment No. 1 to Contract C-125796 with AT&amp;T Corporation for Citywide Telecommunications Services through the State of California CALNET 3 Program</b></p> <p>Transmitted for your consideration. The Council has 60 days from the date of receipt to act, otherwise the contract will be deemed approved pursuant to Administrative Code Section 10.5(a). Please see the City Administrative Officer report attached.</p> <p style="text-align: center;">MAYOR</p> <p style="text-align: center;"> (Ana Guerrero) for</p> <p>RHL:KDU:111900111</p>		

**Report From**  
**OFFICE OF THE CITY ADMINISTRATIVE OFFICER**  
**Analysis of Proposed Contract**  
(\$25,000 or Greater and Longer than Three Months)

To: Mayor	Date: 09-18-18	C.D. No. All	CAO File No.: 0150-08078-0006
Contracting Department/Bureau: Information Technology Department (ITA)		Contact: Laura Ito 213.473.3322; Bhavin Patel 213.847.2199	
Reference: ITA transmittal dated July 3, 2018			
Purpose of Contract: Citywide Telecommunications Services			
Type of Contract: ( ) New contract (x) Amendment to Contract No. C-125796		Contract Term Dates: June 1, 2015 – May 31, 2020 (one-year extension with one additional year option to renew contingent upon State renewal of the CALNET 3 Program)	
Contract/Amendment Amount: \$0			
Proposed amount \$ 0+ Prior award(s) N/A; Contract expenditure is based on Citywide usage			
Source of funds: General Fund and other special funds as they are available.			
Name of Contractor: AT&T Corporation			
Address: 1452 Edinger Avenue, 2 <sup>nd</sup> Floor, Tustin, CA 92780			
	Yes	No	N/A
1. Council has approved the purpose	x		
2. Appropriated funds are available	x		
3. Charter Section 1022 findings completed			x
4. Proposals have been requested		x	
5. Risk Management review completed	x		
6. Standard Provisions for City Contracts included			x
7. Workforce that resides in the City: 0 % (not provided)			
* Applicable to contracts of \$1,000,000 or more			
Contractor has complied with:		Yes	No
8. Business Inclusion Program			x
9. Equal Benefits Ordinance			x
10. First Source Hiring Ordinance			x
11. Contractor Responsibility Ordinance			x
12. Slavery Disclosure Ordinance		x	
13. Bidder Certification CEC Form 50		x	
14. Prohibited Contributors (Bidders) CEC Form 55		x	
15. CA Iran Contracting Act of 2010*		x	

**RECOMMENDATION**

That the Council approve and authorize the General Manager of the Information Technology Agency (ITA) to execute Amendment No. 1 to Contract C-125796 (Contract) with AT&T Corporation for Citywide telecommunications services in order to 1) extend the term of the Contract by one year, and include an option to renew for an additional year subject to the State's renewal of the CALNET 3 Program, for a new Contract term of June 1, 2015 to May 31, 2020; and, 2) permit ITA to execute an amendment to this Contract without subsequent Mayor and Council approvals in the event of an ownership change during the lifespan of the Contract; subject to the approval of the City Attorney as to form and compliance with the City's contracting requirements.

**SUMMARY**

The Information Technology Agency (ITA) requests approval of Amendment No. 1 to Contract C-125796 (Contract) with AT&T Corporation (AT&T) for Citywide telecommunications services through the State of California's CALNET 3 Program (CALNET 3). The majority of City facility fixed-line telephone costs are funded through this Contract. The purpose of the Amendment to 1) extend the term of the Contract for one additional year through May 31, 2019, and allow for an option to extend for an additional year to bring the term of the Contract period to June 1, 2015 to May 31, 2020; 2) allow ITA to execute an amendment without subsequent Mayor and Council approvals to this

 KDU      Analyst      11190011	 City Administrative Officer
---	---

Contract in the event of an ownership change during the lifespan of the Contract, and 3) make minor technical changes to the Contract regarding the prioritization of technical and professional support.

#### *Current Contract*

In 2015, the California Department of Technology, Office of Technology Services, transitioned CALNET 2 services for which the City contracted with AT&T to CALNET 3. CALNET 3 provides local jurisdictions within the State of California the ability to use Master Services Agreements (MSA) to obtain discounted volume pricing that has remained unchanged since CALNET 3's establishment for telecommunications services. The original term of CALNET 3 was five years, effective June 1, 2015, including two one-year renewal options. In January 2018, the State exercised its first renewal option for a CALNET 3 term effective through June 29, 2019 and an overall term of four years. At that time, ITA reviewed pricing catalogs posted by the six CALNET 3 contractors and recommended that contracting with AT&T would be in the best interest of the City because 90 percent of the City's facilities are within the AT&T service area and AT&T offers competitive pricing for the services ITA obtains in the Contract.

When the Contract was initially executed, it was estimated that the City would not exceed \$10 million in expenditures annually under the Contract. Annual expenditures in the last three years have varied from approximately \$4.7 to \$5.1 million based on actual Citywide telephone usage. Funding for this Contract is included annually within ITA's Communication Services Account. Due to ITA's efforts to reduce Citywide telephone lines and reduced Contract pricing, the 2018-19 Adopted Budget appropriation for this Contract is now \$4.2 million. Expenditures through the Contract are determined based on Citywide telephone usage.

#### *Proposed Amendment No. 1 to Contract C-125796*

The City obtains data circuits, telephone lines, toll-free lines, voice mail, and long-distance services from AT&T under this Contract. The following services will continue to be procured through the Contract:

- Voice and Data Services – includes dedicated transport, MPLS, VPN and Converged VOIP, Standalone VOIP, long distance calling, toll-free calling, and legacy telecommunications.
- Metropolitan Area Network (MAN) Ethernet – switched Ethernet transport service providing advanced Ethernet functionality using fiber and copper access technology and a switched Ethernet core network. This provides full duplex transport of data signals between the City and an Ethernet switch located in a central office.
- Network-Based Web Conferencing – including features such as multiple meeting centers, integrated audio, WebEx, Cloud Jabber, and added storage of recordings.

It should be noted that AT&T is not the sole provider of these services under CALNET 3. Other CALNET 3 providers of the services above include Verizon, Electric Lightwave, Jive, NWN, CenturyLink, Comcast, Cox, and Level 3. ITA indicates that AT&T's pricing is competitive and that 90 percent of the City's facilities are located within the AT&T service area. This CALNET 3 contract is not exclusive; the City could and does opt to obtain services from another provider as pricing and services required by City departments dictate.

ITA requests that its General Manager be given the authority to execute future amendments with the Contractor without subsequent Mayor and/or Council approvals only a) in the event of a company name change, and b) if the new company agrees to the preceding contract's terms and conditions. Any such amendments would continue to be subject to the approval of the City Attorney as to form and compliance with the City's contracting requirements.

While ITA indicates in its transmittal that it is requesting to extend the term of the contract through May 31, 2019, the Amendment includes an additional option to extend the Contract for an additional year beyond 2019 contingent on the State extending the term of the CALNET 3 contract for a corresponding period. Our Office supports the option to approve this additional extension at this time and recommends a new contract termination date of May 31, 2020.

Charter Section 1022 does not apply as the Contract is with a regulated public utility and there is no defined labor component. AT&T has complied with all applicable City contracting requirements. The Contract is not subject to the Affirmative Action Program, Business Inclusion Program, Equal Benefits Ordinance, Contractor Responsibility Ordinance, or First Source Hiring Ordinance, because it was entered into pursuant to the State's MSAs, which were competitively bid and provide the City discounted volume pricing. The City Attorney has determined that the standard provisions for City personal services contracts are not required for this Contract due to the nature of the public utility service being procured. In accordance with Los Angeles Administrative Code Section 10.5(a), Council approval of the proposed Amendment No.1 is required because the Contract exceeds three years in term and the annual expenditure on the Contract exceeds \$154,925.

## **FISCAL IMPACT STATEMENT**

The proposed Amendment No. 1 to Contract C-125796 (Contract) with AT&T Corporation for telecommunications services will authorize the City to use State-negotiated pricing to obtain data circuits, telephone lines, toll-free lines, voice mail, and long-distance services. ITA estimates that the cost of the services will be approximately \$4.2 million this fiscal year, and indicates that this cost can be paid from the Department's existing \$4.2 million 2018-19 Adopted Budget appropriation within its Communication Services Account for this Contract. Additional Contract expenditures will be subject to future annual appropriations within the Adopted Budget. Since budgeted funds are available in 2018-19 and future payments are subject to subsequent appropriation, the recommendation of this report complies with the City's Financial Policies.



TED M. ROSS  
GENERAL MANAGER  
CHIEF INFORMATION OFFICER

JOYCE J. EDSON  
ASSISTANT GENERAL MANAGER

JEANNE M. HOLM  
ASSISTANT GENERAL MANAGER

ANTHONY MOORE  
ASSISTANT GENERAL MANAGER

LAURA ITO  
ASSISTANT GENERAL MANAGER

# CITY OF LOS ANGELES

CALIFORNIA



ERIC GARCETTI  
MAYOR

ITA

INFORMATION TECHNOLOGY AGENCY

CITY HALL EAST  
200 N MAIN ST, ROOM 1400  
LOS ANGELES, CA 90012  
213.978.3311

[ita.lacity.org](http://ita.lacity.org)

July 3, 2018

REF: FAS-162-18

Honorable Eric Garcetti  
Mayor, City of Los Angeles  
Room 303, City Hall  
Los Angeles, CA 90012

Attention: Mandy Morales, Legislative Coordinator

Subject: **AMENDMENT NO. 1 FOR AT&T CORPORATION CONTRACT C-125796 – CITYWIDE TELECOMMUNICATION SERVICES**

Attached for your review and approval is Amendment No. 1 to the personal services contract between the City of Los Angeles and AT&T Corporation for citywide telecommunications services. Amendment No. 1 to Contract C-125796 extends the term of the contract for one (1) additional year.

## BACKGROUND

In 2011, the State of California Technology Agency/Office of Technology Services announced the release of an RFI as the first step in researching services for the CALNET 3 Request for Qualifications Proposal solicitation to replace the California Integrated Information Network (CALNET 2). The Office of Telecommunications Procurement released the Request for Qualifications Proposal solicitation on November 28, 2012 (Bid #IFB OTP 12-001-A) to establish a list of prequalified companies in Phase One. The prequalified companies were eligible to participate in Phase 2 solicitation process. The State of California announced the award for voice and data services (Category 1) to six of the prequalified companies in December 2013 (ATR 13-04). The State issued a bulletin dated May 6, 2014 to announce the award of categories 2 – 7. The Office of Technology Services began posting a series of bulletins on available services, forms, pricing catalogs and user instructions for non-State entities who need to transition or migrate services from CALNET 2 to CALNET 3 since July 10, 2014.

The ITA reviewed each of the pricing catalogs posted by the six CALNET 3 contractors and made the recommendation that contracting with AT&T Corp. was deemed in the best interest of the City for legacy.

In 2015, the ITA, AT&T, and the State of California ("State") executed an Authorization to Order ("ATO") under the CALNET 3 contract whereby the ITA ordered select telecommunication and information services pursuant to the terms and conditions of CALNET 3, C3-A-12-10-TS-01 Contract A and C3-B-12-10-TS-01 Contract B.

The State has since extended the term of the CALNET 3 contract until June 30, 2019, and the ITA and AT&T Corporation wish to amend the Agreement to extend the term of the Agreement to

Honorable Eric Garcetti  
July 3, 2018  
Page 2

June 30, 2019. The ITA is now requesting to extend the current contract with AT&T through June 30, 2019, which is consistent with the extension of the CALNET 3 contract term. No new services are added to this amendment.

Since there is no labor component within this utility contract, the Personnel Department stated that the Charter Section 1022 determination process was not required.

The draft contract has been reviewed by the City Attorney as to form.

The contractor has complied with uploading of the Equal Benefits Ordinance, First Source Hiring Ordinance and Slavery Disclosure Ordinance affidavits, which have been verified by Office of Contract Compliance at Public Works/Bureau of Contract Administration.

The Contractor is working with its insurance agent to upload the ACORD certificate into the Risk Manager's website.

The vendor possesses a valid Business Tax Registration Certificate.

The delay ITA encountered in obtaining proof of the State's contract extension with AT&T held up this report beyond the contract expiration date of May 31, 2018; therefore, the ITA is requesting that the review and approval process for this request be expedited since the contractor has continued to provide essential voice services.

#### **FISCAL IMPACT**

Funding is included in ITA's Communications Services Account (9350) for citywide telecommunications services. No additional funding is required.

#### **RECOMMENDATION**

That the Council, subject to the approval of the Mayor, authorize the General Manager of the Information Technology Agency, or his designee, to execute Amendment No. 1 with AT&T Corporation to extend the term of the contract through June 30, 2019.

Please contact Laura Ito, Assistant General Manager at (213) 978-3322 with any questions.

Respectfully Submitted,



Ted Ross  
General Manager

Attachment

cc: Trina Unzicker, CAO  
Bhavin Patel, ITA  
Irene Mayeda, ITA  
Sandra Lopez, ITA

AMENDMENT NO. 1 TO  
CONTRACT NO. C-125796  
BETWEEN  
CITY OF LOS ANGELES  
and  
AT&T CORPORATION

This Amendment No. 1 ("Amendment") to that certain City of Los Angeles Contract No. C-125796 is made and entered into by and between the City of Los Angeles, a municipal corporation (herein referred to as "City"), acting by and through its Information Technology Agency ("ITA"), and AT&T CORPORATION on behalf of all service providing AT&T affiliates (hereinafter referred to as "Contractor") providing the products and services, with reference to the following:

WITNESSETH:

WHEREAS, the City of Los Angeles through its Information Technology Agency is responsible for providing select telecommunication services to all City departments; and

WHEREAS, the State of California's Office of Technology Services awarded agreement C3-A-12-10-TS-01 Contract A and C3-B-12-10-TS-01 Contract B (Exhibit 3, also referred to, along with related State agreements, as "CALNET 3") to Contractor for Dedicated Transport, Legacy Telecommunications, VoIP, SONET and Hosted IVR/ACD Services through a competitive bid process; and

WHEREAS, the State of California's Office of Technology Services allows local governmental agencies to take advantage of beneficial volume pricing through the collective buying power of the whole public sector in the State; and

WHEREAS, the City, Contractor, and the State of California ("State") executed an Authorization to Order ("ATO") under the CALNET 3 contract whereby the City ordered, and the Contractor agreed to provide to City, select telecommunication and information services pursuant to the terms and conditions of the CALNET 3 contract; and

WHEREAS, in connection with the ATO, the City and the Contractor entered into that certain City of Los Angeles Contract No. C-125796 having a term commencing June 1, 2015 and ending three (3) years thereafter (the "Agreement"); and

WHEREAS, the State has extended the term of the CALNET 3 contract until June 30, 2019, with an option to subsequently extend such contract for one (1) additional year, and the City and the Contractor each desires to amend the Agreement consistent with the term of such contract by extending the term of the Agreement to June 30, 2019, along with an option to subsequently extend the Agreement for one (1) additional year, and to make other changes to the Agreement as set forth in this Amendment.

NOW, THEREFORE, in consideration of the above recitals and of the covenants and agreements hereafter set forth, the City and Contractor hereby covenant and agree that the Agreement is amended as follows:

**I. TERM OF CONTRACT:** Section I. is hereby amended in its entirety and restated as follows:

The term of this Contract shall commence on June 1, 2015, and shall terminate on June 30, 2019, or at such time as all funding provided herein has been expended, whichever occurs first. Further, the City shall have the option in its sole discretion, to extend the term of this Contract for one additional year, upon written notice to the Contractor, should the State of California Office of Technology Services exercise its option to extend the term of its CALNET 3 contract by one additional year.

**II. CONTRACT REPRESENTATIVES:** Section IV.A and Section IV.B are hereby amended in its entirety and restated as follows:

**A. Contractor Representative**

The Contractor hereby appoints the following person to represent Contractor with respect to all matters pertaining to this Contract. Said representative shall be responsible for submitting all of the respective notices, reports, invoices, and other documents or information as required by this Contract.

Name: Christine Kim  
Title: Senior Account Manager  
Address: 1452 Edinger Avenue, 2nd floor  
Tustin, CA 92780  
Telephone: 714-408-8722  
Email: [ck2513@att.com](mailto:ck2513@att.com)

**B. City's Representative**

The City hereby appoints the following person, or her designated representative, to represent the City in all matters pertaining to this Contract.

Name: Laura Ito  
Title: Assistant General Manager  
Address: 200 North Main Street, Room 1400  
Los Angeles, CA 90012  
Telephone: (213) 978-3322  
Fax: (213) 978-3310  
E-mail: [laura.ito@lacity.org](mailto:laura.ito@lacity.org)

- III. **ORDER OF PRECEDENCE:** Section IX. Exhibit 4:1.2 is hereby modified in its entirety to read as follows:

1.2 – MPLS, VPN and Converged VoIP IFB STPD 12-001-A  
SOW Catalog B, section 1.2.2.8.1: line item 1 to 419 section  
1.2.2.8.2: line item 1 to 25, section 1.2.2.8.3: line item 1 to  
20, section 1.2.2.8.4 line item 1 to 4, section 1.2.2.8.5 line  
item 1 to 4, section 1.2.2.8.6 line item 1 to 48, section  
1.2.2.8.7 line item 1 to 47, section 1.2.3.2.4 line item 1 to 46,  
section 1.2.3.3 line item 1 to 6, section 1.2.3.4.4 line item 1  
to 9, section 1.2.3.4.5 line item 1 to 687, section 1.2.3.5 line  
item 1, section 1.2.4.1 line item 1 to 12, section 1.2.5.8 line  
item 1 to 7, section 1.2.5.9 line item 1 to 687.

- IV. The Agreement is amended to include the following paragraph as Section X, which shall be entitled **NAME CHANGE**:

In the event there is a change in control of ownership of Contractor and the new controlling entity/individual is able to assume and comply with all terms, conditions and obligations of Contractor under this Contract (as may be determined in the sole discretion of the City), and the new controlling entity/individual changes the name of the Contractor, the General Manager of the ITA may, at his discretion, may execute an amendment to this Contract evidencing such change and assumption.

- V. Except as amended herein, all other terms and conditions of the Agreement shall remain in full force and effect.



IN WITNESS THEREOF, the City and Contractor have caused this Amendment to be signed by their respective duly authorized officers:

APPROVED AS TO FORM:  
Michael N. Feuer, City Attorney

CITY OF LOS ANGELES

By: \_\_\_\_\_  
Steven H. Hong  
Deputy City Attorney III

\_\_\_\_\_  
Laura Ito  
Assistant General Manager  
Information Technology Agency

Date: \_\_\_\_\_

Date: \_\_\_\_\_

ATTEST: Holly Wolcott  
City Clerk

AT&T Corporation

By: \_\_\_\_\_

\_\_\_\_\_  
Signature

Date: \_\_\_\_\_

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

1.2.3.2.4 Converged VoIP Handset Service Packages

<b>Contractor's Description of Service, include required service description, features and additional features offered by Contractor:</b> AT&T Converged VoIP Handset Service Packages are a complete network based communications solutions, including handsets that utilizes existing customer managed LAN infrastructure. Network transport, services, and applications layers are implemented transparently, allowing transport infrastructure to be independent from the services and applications that run on top of it.										
<b>AT&amp;T Voice DNA Service</b> AT&T Voice DNA is a network-based, fully hosted VoIP solution, including the handset, that offers businesses a full range of advanced calling features, applications, and management tools for employees and remote workers over a single network interface.										
Geographic Availability: Domestic US										
Service Limitations and Restrictions: None										
Change Charge Applicability: N/A (except as noted below in Feature Restrictions, Limitations and Additional Information)										
A	B	C	D	E	F	G	H	I	J	K
Line item #	Feature Name	Contractor's Product Identifier	Feature Description	Feature Restrictions, Limitations and Additional Information	Non-Recurring Charge per item	Monthly Recurring Charge/item per unit	Unit of measure	Charge per change per item	Delegation Needed (Yes/No)	Required/Discretionary
1	Standard Converged VoIP Handset Service Package	CV001	Service Package with Standard Converged VoIP Handset Service Package as described in 1.2.3.2.4.1 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$10.25	Seat	\$-	Yes	Required
2	Midrange Converged VoIP Handset Service Package	CV002	Service Package with Midrange Converged VoIP Handset Service Package as described in 1.2.3.2.4.2 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$11.28	Seat	\$-	Yes	Required
3	Executive Converged VoIP Handset Service Package	CV003	Service Package with Executive Converged VoIP Handset as described in 1.2.3.2.4.3 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$13.84	Seat	\$-	Yes	Required
4	Attendant Converged VoIP Handset Service Package	CV004	Service Package with Attendant Converged VoIP Handset Service Package as described in 1.2.3.2.4.4 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$16.40	Seat	\$-	Yes	Required

5	Converged VoIP Standard Conference Room Speakerphone Service Package	CV005	Service Package with Converged VoIP conference phone Service Package with no external speakers as described in 1.2.3.2.4.5 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$27.68	Seat	\$-	Yes	Required
6	Converged VoIP Executive Conference Room Speakerphone Service Package	CV006	Converged VoIP conference phone Service Package with two (2) external speakers as described in 1.2.3.2.4.6 and the Basic Feature Package as described in 1.2.3.2.3		\$ -	\$29.73	Seat	\$-	Yes	Required
7	AT&T Unified Communication (UC) Service	Multiple IDs (See Below)	<p>AT&amp;T's Unified Communications Service – UC Voice combined with UC Client (Cisco Jabber™) provides real-time communication services including IP or PSTN telephony, chat (instant messaging), presence information.</p> <p>This service is designed for a converged IP environment and offers advanced voice and client integration in an unbundled fashion and allows customer to pick and chose the features that meets their needs.</p> <p>AT&amp;T UC Services are available in two primary service components: UC Voice and UC Client (Cisco Jabber™). The UC Client (Cisco Jabber™) is the user interface that facilitates user transmission of content through wired and wireless devices. UC Voice enables single-number reach, voicemail and unified messaging using IP-based telephony through desktop phones and</p>	AT&T – UC Client (Cisco Jabber™) is integrated with UC – Voice. UC requires AT&T MPLS transport, SIP Trunking service, and AT&T owned and managed handsets and devices..						

			compatible software-based clients.							
8	AT&T UC Voice Essential	UC001	Cloud-based IP Voice port providing basic call processing to support following customer requirements: • Basic call processing for common area phones; no SNR • Can be used for analog devices including FAX, Night Bell, Paging System Integration	Requires analog gateway for analog devices  Supports Cisco IP Phones 3905 and 8901 or successor models only	\$ -	\$5.38	Seat	\$-	Yes	Required

9	AT&T UC Voice Fundamental	UC002	Cloud-based IP Voice service providing call processing and the following advanced features: • Basic Call Processing • Single Number Reach (SNR)	Supports Cisco IP Phones 6911, 6921, 6901, 3905 or successor models only	\$ -	\$6.92	Seat	\$-	Yes	Required
10	AT&T UC Voice Fundamental with Voicemail	UC003	Cloud-based IP Voice service providing call processing and the following advanced features: • Basic Call Processing • Single Number Reach (SNR) • Voice Mail	Supports Cisco IP Phones 6911, 6921, 6901, 3905 or successor models only	\$ -	\$8.46	Seat	\$-	Yes	Required
11	AT&T UC Voice Fundamental with voicemail + Cisco Jabber™ (up to 10 devices)	UC004	Cloud-based Presence and IM for Mobile + PC and IP Telephony • Presence/IM via UC Client (Cisco Jabber™) for Mobile and PC • PC2PC calling • PC to PSTN Calling • Microsoft Outlook Collaboration • Integration with AT&T Connect for Voice, Video and Web Conferencing • Single Number Reach • Voicemail	Supports Cisco IP Phones 7937G, 7942G, 7862G, 6961, 6945, 6941, 6911, 6921, 6901, 3905 or successor models only	\$ -	\$8.82	Seat/Client	\$-	Yes	Required



12	UC Voice Enhanced with voicemail + Cisco Jabber™ (up to 10 devices)	UC005	Cloud-based Integrated PC/mobile Unified Communication Client (Cisco Jabber™) with Enhanced IP Voice add-on feature to AT&T's Unified Communications Voice service that include: <ul style="list-style-type: none"> <li>• Mobile and PC clients (Cisco Jabber™)</li> <li>• Integrated message dashboard</li> <li>• Presence and IM/Chat</li> <li>• Live conferencing: voice, web, and desktop video conf</li> <li>• Email, calendar integration with MS Exchange, Lotus Notes</li> <li>• PC-to-PC voice calling</li> <li>• Session graduation from IM/Chat -&gt; phone call -&gt; web conf</li> <li>• Single number reach</li> <li>• IP Phone, Video Phone and Soft Phone Support</li> <li>• Voice Mail and Unified Messaging</li> <li>• Remote Call set up</li> </ul> Includes Telephony Service Connection — Integration with legacy TDM /IP PBX systems		\$ -	\$10.76	Seat/Client	\$-	Yes	Required
----	---	-------	---	--	------	---------	-------------	-----	-----	----------

13	AT&T UC Voice Handset and Device Services	Multiple IDs (See Below)	AT&T provides a variety of AT&T owned handsets and devices to complement and enhance UC voice service. Handset and device services can only be ordered and used as part of AT&T Unified Communication Service. Handsets and devices cannot be ordered and used as standalone or with another VoIP service.				See Below			Required
14	UC Essential Basic Handset Service	CP-3905	UC Essential Basic Handset - Single line (10/100) handset w Monochrome Backlit Display		\$ -	\$3.93	Handset	\$-	Yes	Required
15	UC Essential Standard Handset Service	CP-6901	UC Essential Standard Handset - Single line handset		\$ -	\$3.69	Handset	\$-	Yes	Required
16	UC Fundamental Basic Handset Service	CP-7821-K9=	UC Fundamental Basic Handset - 2 line (10/100) handset w speakerphone and 386 x 162 pixel-based, anti-glare graphical monochrome display with white backlight display.		\$ -	\$5.23	Handset	\$-	Yes	Required
17	UC Fundamental Standard Handset Service	CP-7942G =	UC Fundamental Standard Handset - 2 Line (10/100) handset w speakerphone and 5-inch (12.5 cm), high-resolution (320 x 222), graphical monochrome 4-bit grayscale display.		\$ -	\$6.36	Handset	\$-	Yes	Required
18	UC Fundamental Midrange Handset Service	CP-7841-K9=	UC Fundamental Midrange Handset - 2 Line (10/100/1000) handset w speakerphone and 386 x 162 pixel-based, anti-glare graphical monochrome display with white backlight display.		\$ -	\$6.66	Handset	\$-	Yes	Required

19	UC Fundamental Executive Handset Service	CP-7945G	UC Fundamental Executive Handset – 4 Line (10/100/1000) handset with speakerphone and 5-inch (12.5 cm) graphical TFT color display, 16-bit color depth, 320 x 240 effective pixel resolution, with backlight.		\$ -	\$8.61	Handset	\$-	Yes	Required
20	UC Fundamental Plus Midrange Handset Service	CP-7965G=	UC Fundamental Plus Midrange Handset – 6 Line (10/100/1000) handset w speaker phone and Digital, 16-bit graphical backlit TFT Color, 5" display.		\$ -	\$12.71	Handset	\$-	Yes	Required
21	UC Fundamental Plus Executive Handset Service	CP-7975G	UC Fundamental Plus Executive Handset – 8 Line (10/100/1000) handset w speakerphone and Digital, 16-bit graphical backlit TFT Color, 5.6" display		\$ -	\$14.45	Handset	\$-	Yes	Required
22	UC Fundamental Plus Midrange Video Handset Service	CP-9951-C-K9=	UC Fundamental Plus Midrange Video Handset – 5 Line (10/100/1000) handset w speaker phone and Digital, 24-bit graphical backlit TFT Color, 5" display.		\$ -	\$14.76	Handset	\$-	Yes	Required
23	UC Fundamental Plus Executive Video Handset Service	CP-9971-C-K9=	UC Fundamental Plus Executive Video Handset – 6 Line (10/100/1000) handset w speakerphone and Digital, 24-bit graphical backlit TFT Color, 5" display		\$ -	\$17.68	Handset	\$-	Yes	Required
24	Standard UC Converged Conference Room Speakerphone Service	CP-8831-K9=	Standard UC Converged Conference Room Speakerphone		\$ -	\$24.60	Handset	\$-	Yes	Required

25	AT&T Managed Local Area Network Service (MLAN)	Multiple – See Feature IDs below	AT&T Managed LAN Service - MLAN is a premises-based Ethernet switching infrastructure of an organization's computer network. The MLAN Service provides design, implementation and remote monitoring and management of a Customer's LAN Infrastructure via select AT&T business data transport services supported by the IPT/LAN Services from one of AT&T's management centers. The LAN Service supports standard configurations of Cisco® Catalyst and Juniper EX series Switches. MLAN can only be order and used with AT&T Converged VoIP services, and cannot be ordered or used as a standalone service.				See below			Required
----	--	----------------------------------	---	--	--	--	-----------	--	--	----------

26	MLAN Standard Management		<p>MLAN Standard Management - Standard Management provides a low reactive monitoring and management service with automatic Customer notification of events. Standard Management does not support proactive management of IP Hard, Soft and Wireless Phones (e.g. automatic alarming and ticket generation).</p> <p>MLAN Standard Management Includes the following features:</p> <p><b>Proactive Fault Management</b> Faults occurring on managed elements are reported by the system. The elements that are proactively monitored are LAN Catalyst switches and Wireless LAN Airont Access Points. The Proactive Fault Management Process is comprised of:</p> <ul style="list-style-type: none"> <li>• Service Monitoring: AT&amp;T provides 7x24 electronic surveillance of potential problems for voice premises elements, allowing the customer to proactively manage their network.</li> <li>• Alarm Recognition and Proactive Notification: Observation/identification of event occurrence, severity and potential Customer Impact, and notification to the Customer. This proactive notification service is provided 7 x 24</li> <li>• Call Receipt: AT&amp;T receives notification from a client representative — they may notify us that they are working on the system and alarms may be</li> </ul>	" This service shall be used to support LAN Devices only. This service may not be used to support any PBX, Voice Gateway or other call control devices.			See below			Required
----	--------------------------	--	--	---	--	--	-----------	--	--	----------



			<p>generated.</p> <ul style="list-style-type: none"> <li>• Ticket Creation: AT&amp;T creates a trouble ticket and tracking number for any problem that occurs.</li> <li>• Trouble Isolation: Component observation/testing required to determine the hardware/software responsible for the alarm/event.</li> <li>• Problem Resolution: Activities required to resolve event including remote software administration, configuration, patch, or coordination of on-site vendor hardware software break/fix activity.</li> <li>• Track Ticket to Closure: Documentation required during trouble ticket life cycle including problem description, vendor interaction, procurement activity, resolution description, billing information, and verification of Customer satisfaction.</li> <li>• Vendor Interface: Interaction with maintenance vendors as required to arrange for on-site break/fix activity and/or component procurement/replacement.</li> </ul>							
27	Low Complexity LAN Switches Standard Management Service	MLS01	Low Complexity LAN Switches Supported: Cisco 28xx series Juniper EX 22xx series		\$ -	\$16.40	Per device	\$-	Yes	Required
28	Medium Complexity LAN Switches Standard Management Service	MLS02	Medium Complexity LAN Switches Supported: Cisco 3560 Series Cisco 3560 Series Cisco 3750 Series (standalone) Cisco Nexus 2K Juniper EX 3200 Series		\$ -	\$32.80	Per device	\$-	Yes	Required

29	High Complexity LAN Switches Standard Management Service	MLS03	High Complexity LAN Switches Supported: Cisco 4500 Series Cisco 4900 Series Cisco 6500 Series Cisco 7600 Series Cisco Nexus 5K Cisco Nexus 7K Juniper EX4200 Series Juniper EX4500 Series Juniper EX8200 Series		\$ -	\$65.00	Per device	\$-	Yes	Required
30	Stackable Layer 2 LAN Switch configurations using 2960S, 3750, EX4200 series LAN switches Standard Management Service	MLS04	Supported Stackable Layer 2 LAN Switches: 2960S, 3750, EX4200		\$ -		Per device	\$-	Yes	Required
31	Stackable Layer 3 LAN Switch configurations using 2960S, 3750, EX4200 series LAN switches Standard Management Service	MLS05	Supported Stackable Layer 3 LAN Switches: 2960S, 3750, EX4200		\$ -		Per device	\$-	Yes	Required

32	MLAN Advanced Management		<p>MLAN Advanced Management - Advanced Management Service includes all services provided with the Standard Management Service. In addition, the service includes the design, configuration, site installation, test/turn-up, and life cycle management.</p> <p>Management features include:</p> <p><b>Proactive and Reactive Fault Management:</b> Faults on managed elements may be either manually reported (reactive) or system reported. Proactively monitored and managed elements LAN Catalyst switches and Wireless LAN controllers/switches and access points.</p> <p><b>Configuration Management:</b> Configuration Management is the Move, Addition, Change and Deletion (MACD) activities associated with a managed element.</p> <p><b>Accounting Management:</b> Ultimately, Accounting Management provides customers with an up-to-date repository of their inventory from an enterprise perspective at a managed element level.</p> <p><b>Performance Management:</b> Performance Management includes performance data collection, analysis and reporting, management of software and hardware capacity and service level management and reporting.</p>	* This service shall be used to support LAN Devices only. This service may not be used to support any PBX, Voice Gateway or other call control devices.			See below		Required
----	--------------------------	--	---	---	--	--	-----------	--	----------

33	Low Complexity LAN Switches Advance Management Service	MLA01	Low Complexity LAN Switches Supported: Cisco 29xx series Juniper EX 22xx series	\$ -	\$32.80	Per device	\$-	Yes	Required
34	Medium Complexity LAN Switches Advanced Management Service	MLA02	Medium Complexity LAN Switches supported: Cisco 3550 Series Cisco 3560 Series Cisco 3750 Series (standalone) Cisco Nexus 2K Juniper EX 3200 Series	\$ -	\$49.20	Per device	\$-	Yes	Required
35	High Complexity LAN Switches Advanced Management Service	MLA03	High Complexity LAN Switches supported: Cisco 4500 Series Cisco 4900 Series Cisco 6500 Series Cisco 7600 Series Cisco Nexus 5K Cisco Nexus 7K Juniper EX4200 Series Juniper EX4500 Series Juniper EX8200 Series	\$ -	\$77.90	Per device	\$-	Yes	Required
36	Stackable Layer 2 LAN Switch configurations using 2960S, 3750, EX4200 series LAN switches Advanced Management Service.	MLA04	Supported Stackable Layer 2 LAN Switches: 2960S, 3750, EX4200	\$ -	\$49.20	Per device	\$-	Yes	Required
37	Stackable Layer 3 LAN Switch configurations using 2960S, 3750, EX4200 series LAN switches Advanced Management Service	MLA05	Supported Stackable Layer 3 LAN Switches: 2960S, 3750, EX4200		\$73.80	Per device	\$-	Yes	Required
38	MLAN Professional Services hourly Rates for Non-Standard services and Standard services performed during Non-Standard Business hours		MLAN Professional Services hourly Rates for Non-Standard services and Standard services performed during Non-Standard Business hours			See below			Required
39	Non-Standard Business Hours (Monday Thru Friday)	MLP01		\$ -	\$158.88	Hour	\$-	Yes	Required
40	Non Standard Hours (Weekend and Holidays)	MLP02		\$ -	\$215.25	Hour	\$-	Yes	Required

41	MLAN Life Cycle Management Charges Per Site / Per Occurrence during Standard Business Hours (Monday – Friday, 8:00 am – 5:00 pm, Pacific Standard Time in the United States)						See below		Yes	Required
42	LAN/WLAN - Soft MACD Level 1*	MC01R	Any software change to a phone instrument, voice mailbox, LAN or WLAN device that requires no on-site visit, physical modification, or network downtime.	A A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Charges only apply to MLAN Standard Management. *Charges for Level 1 Soft MACDs are included in the Advanced Management rate. Does not apply to disconnection of any service.	\$95.00		Per Site Per occurrence	\$-	Yes	Required
43	LAN/WLAN - Soft MACD Level 2	MC02R	Any software change that involves network features or system parameters, requiring no on-site visit or physical modification.	A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Does not apply to disconnection of any service.	\$190.00		Per Site Per occurrence	\$-	Yes	Required

44	LAN/WLAN - Hard MACD Level	MC03R	Service Request which requires a physical change performed by not more than one technician during an on-site visit for an existing, provisioned managed element within an existing managed site. It involves the dispatch of a technician.	A hardware MACD indicates that onsite work functions must be performed at the client's site. Does not apply to disconnection of any service.	\$525.00		Per Site Per occurrence	\$-	Yes	Required
45	LAN/WLAN- Soft MACD Level 1 Expedite	MC1RE	LAN/WLAN- Soft MACD Level 1 Expedite - Less than 5 calendar days		\$245.00		Per Site Per occurrence	\$-	Yes	Required
46	LAN/WLAN Soft MACD Level 2 Expedite	MC2RE	LAN/WLAN Soft MACD Level 2 Expedite - Less than 9 calendar days.		\$340.00		Per Site Per occurrence	\$-	Yes	Required
47	MLAN Life Cycle Management Charges Per Site / Per Occurrence Out of Hours (Monday - Friday, Pacific Standard Time in the United States)						See below			Required
48	LAN/WLAN- Soft MACD Level 1*	MC01O	Any software change to a phone instrument, voice mailbox, LAN or WLAN device that requires no on-site visit, physical modification, or network downtime.	A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Charges only apply to MLAN Standard Management. *Charges for Level 1 Soft MACDs are included in the Advanced Management rate. Does not apply to disconnection of any service.	\$250.00		Per Site Per occurrence	\$-	Yes	Required

49	LAN/WLAN- Soft MACD Level 2	MC02O	Any software change that involves network features or system parameters, requiring no on-site visit or physical modification.	A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Does not apply to disconnection of any service.	\$500.00		Per Site Per occurrence	\$-	Yes	Required
50	LAN/WLAN- Hard MACD	MC03O	Service Request which requires a physical change performed by not more than one technician during an on-site visit for an existing, provisioned managed element within an existing managed site. It involves the dispatch of a technician.	A hardware MACD indicates that onsite work functions must be performed at the client's site. Does not apply to disconnection of any service.	\$680.00		Per Site Per occurrence	\$-	Yes	Required
51	MLAN Life Cycle Management Charges Per Site / Per Occurrence during Weekends/Holidays						See below			Required
52	LAN/WLAN- Soft MACD Level 1*	MC01H	Any software change to a phone instrument, voice mailbox, LAN or WLAN device that requires no on-site visit, physical modification, or network downtime.	A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Charges only apply to MLAN Standard Management. * Charges for Level 1 Soft MACDs are included in the Advanced Management rate. Does not apply to disconnection of any service.	\$305.00		Per Site Per occurrence	\$-	Yes	Required

53	LAN/WLAN- Soft MACD Level 2	MC02H	Any software change that involves network features or system parameters, requiring no on-site visit or physical modification.	A software MACD indicates that onsite work is not required and changes can be done via the remote management capability. Does not apply to disconnection of any service	\$610.00		Per Site Per occurrence	\$-	Yes	Required
54	LAN/WLAN- Hard MACD	MC03H	Service Request which requires a physical change performed by not more than one technician during an on-site visit for an existing, provisioned managed element within an existing managed site. It involves the dispatch of a technician.	A hardware MACD indicates that onsite work functions must be performed at the client's site. Does not apply to disconnection of any service	\$735.00		Per Site Per occurrence	\$-	Yes	Required



STATE OF CALIFORNIA  
STANDARD AGREEMENT AMENDMENT  
STD. 213 A (Rev 2/12)

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED

1

Pages

AGREEMENT NUMBER	AMENDMENT NUMBER
IFB STPD 12-001-B, C3-B-12-10-TS-01	7
REGISTRATION NUMBER	

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

California Department of Technology

CONTRACTOR'S NAME

AT&T Corporation

2. The term of this

Agreement is

04/01/2014

through

06/30/2019

3. The maximum amount of this agreement after this

\$0.00

amendment is:

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

- A. In accordance with the provisions of CALNET 3 IFB STPD 12-001-B, 1.1 Purpose of this Invitation for Bid and General Provisions – Telecommunications, Section 85, OFFER; TERM, the State exercises its option for a one-year extension. Amendment 7 extends IFB STPD 12-001-B and all awarded Categories/Subcategories for one year, expiring June 30, 2019, with one (1) remaining one-year option to extend.

1. Original Term: 04/01/2014 – 06/30/2018

New Term: 04/01/2014 – 06/30/2019

2. This Amendment shall not be effective until approved by the California Department of Technology.

All other Terms and Conditions shall remain the same.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA DEPARTMENT OF TECHNOLOGY Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		
AT&T Corporation		
BY (Authorized Signature)	DATE SIGNED (Do not type)	<i>Approved BM Flores 7 Nov 2017</i>
<i>[Signature]</i>	9-27-17	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Keith Nagel, CALNET Program Manager		
ADDRESS		<input type="checkbox"/> Exempt per:
2700 Watt Avenue, Rm. 1213A, Sacramento, 95321		
STATE OF CALIFORNIA		
AGENCY NAME		
California Department of Technology		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
<i>[Signature]</i>	Nov. 1, 2017	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Marlon Paulo, Deputy Director, Statewide Technology Procurement, CDT		
ADDRESS		
P.O. Box 1810, Rancho Cordova, CA 95741-1810		

STATE OF CALIFORNIA  
STANDARD AGREEMENT AMENDMENT  
STD. 813 A (Rev 2/12)

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED

1

Pages

AGREEMENT NUMBER	AMENDMENT NUMBER
IFB STPD 12-001-A, C3-A-12-10-TS-01	8
REGISTRATION NUMBER	

1. This Agreement is entered into between the State Agency and Contractor named below:

STATE AGENCY'S NAME

California Department of Technology

CONTRACTOR'S NAME

AT&T Corporation

2. The term of this

Agreement is 11/15/2013 through 06/30/2019

3. The maximum amount of this agreement after this amendment is: \$0.00

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

A. In accordance with the provisions of CALNET 3 IFB STPD 12-001-A, 1.1 Purpose of this Invitation for Bid and General Provisions – Telecommunications, Section 85, OFFER; TERM, the State exercises its option for a one-year extension. Amendment 8 extends IFB STPD 12-001-A, Category 1: Voice and Data Services and all awarded Subcategories for one year, expiring June 30, 2019, with one (1) remaining one-year option to extend.

1. Original Term, Subcategories 1.1 through 1.5: 11/15/2013 – 06/30/2018  
Original Term, Subcategory 1.6: 11/15/2013 - 06/30/2017  
Current Extended Term, Subcategory 1.6: 11/15/2013 – 06/30/2018

New Term, All Subcategories 1.1 through 1.6: 11/15/2013 – 06/30/2019

2. This Amendment shall not be effective until approved by the California Department of Technology.

All other Terms and Conditions shall remain the same.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		CALIFORNIA DEPARTMENT OF TECHNOLOGY Use Only
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		
AT&T Corporation		
BY (Authorized Signature)	DATE SIGNED (Do not type)	<i>Approved By Jloss 16 Nov 2017</i>
<i>ES [Signature]</i>	9-27-17	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Keith Nagel, CALNET Program Manager		
ADDRESS		<input type="checkbox"/> Exempt per:
2700 Watt Avenue, Rm. 1213A, Sacramento, 95821		
STATE OF CALIFORNIA		
AGENCY NAME		
California Department of Technology		
BY (Authorized Signature)	DATE SIGNED (Do not type)	
<i>ES [Signature]</i>	11-13-17	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Marlon Paulo, Deputy Director, Statewide Technology Procurement, CDT		
ADDRESS		
P.O. Box 1810, Rancho Cordova, CA 95741-1810		